

Mann Deshi
Foundation

A THOUSAND ACTS OF KINDNESS

*We salute our community
leaders & supporters*

ANNUAL REPORT

2020 - 2021



In the evolutionary phase of humankind, there come critical times that cause unexpected results in civilization and also direct the future. The last two years are so far the most critical in the last many decades. There have been prominent incidents however few may argue that after World War – II, the Covid-19 pandemic has affected the globe collectively with impacts on health and economic institutions that were supposedly built to sustain this kind of shock, however, experts now, maybe considering reordering these institutions.

When India was shaken up with the virus affecting people irrespective of their economic and social strata, the people and community organizations helped government to tackle the emergency effectively – be it during the mass migration of laborers in the first wave or managing the severe shortage of oxygen in the second wave. In this context, Mann Deshi stood out strong. The timely interventions since the first wave hit India in March 2020 and then ad hoc approach as the pandemic proceeded from the first to the second wave helped the community to sustain in tough times. Since the first wave, Mann Deshi has been one of the most important partners of district government in tackling the health emergency. The journey of Covid -19 interventions has been from response to relief to rehabilitation to building back better. In the second wave, Mann Deshi initiated a bank of oxygen concentrators for free when people were finding it difficult to get oxygen and also carried out vaccination drives through which over 23,000 women vaccinated that helped to build the virus immune community in Satara district.

COVID - 19 INTERVENTIONS AT A GLANCE



23000 +

Women vaccinated through **7** vaccination drives in Satara district



1832458 +

Masks produced. **800** rural women entrepreneurs contributed to the production



24000+

Migrant families provided with meals from community kitchens



2

Dedicated Rural Covid Care hospitals
3000+ patients served



10000+

Frontline workers supported with PPE kits



20000+

People guided through health camps



200+

Patients provided with Oxygen for free of cost



2000+

Covid - 19 tests administered



20000+

Rural students reached through online radio school (Radio Shala)



2

Cardiac Ambulances for 24*7 service at free of cost



1000+

Daily meals for Covid -19 patients for 6+ months

We created lines of defense for Covid- 19 response in the pandemic. At the frontline were the people who had already recovered from the infections during the first wave while those who were not infected stayed in the next line.

Every life is precious, our team worked relentlessly to save the lives of people who were suffering because of the virus. Pramod, one of our employees whose health worsened overnight because of the infection. The surrounding atmosphere was so unpredictable that he and his family were scared and our team moved him immediately to our Covid -19 care center at Gondavale. He stayed ill for a few days and recovered eventually to return as a frontline worker. Our senior colleague Nandu Kaka was not so fortunate; and despite our best efforts, we couldn't save him. We learned great lessons from the casualties of people close to us. These lessons helped us in our relief work with deciding the next course of actions such as a banking system of Oxygen Concentrators. In the second wave, most of the patients while recovering from the infection were needed supplementary oxygen; in our region, we set up a unique system where oxygen concentrators were provided on a demand basis throughout the district for free of cost; after the recovery of a patient, the machine was again lent to next patient. Our frontline team effectively managed the system.

We can say with pride that we not only responded with great efficiency to the crisis but also have adapted to the new normal with health interventions in the coming future.



TIMELINE OF OPERATIONS

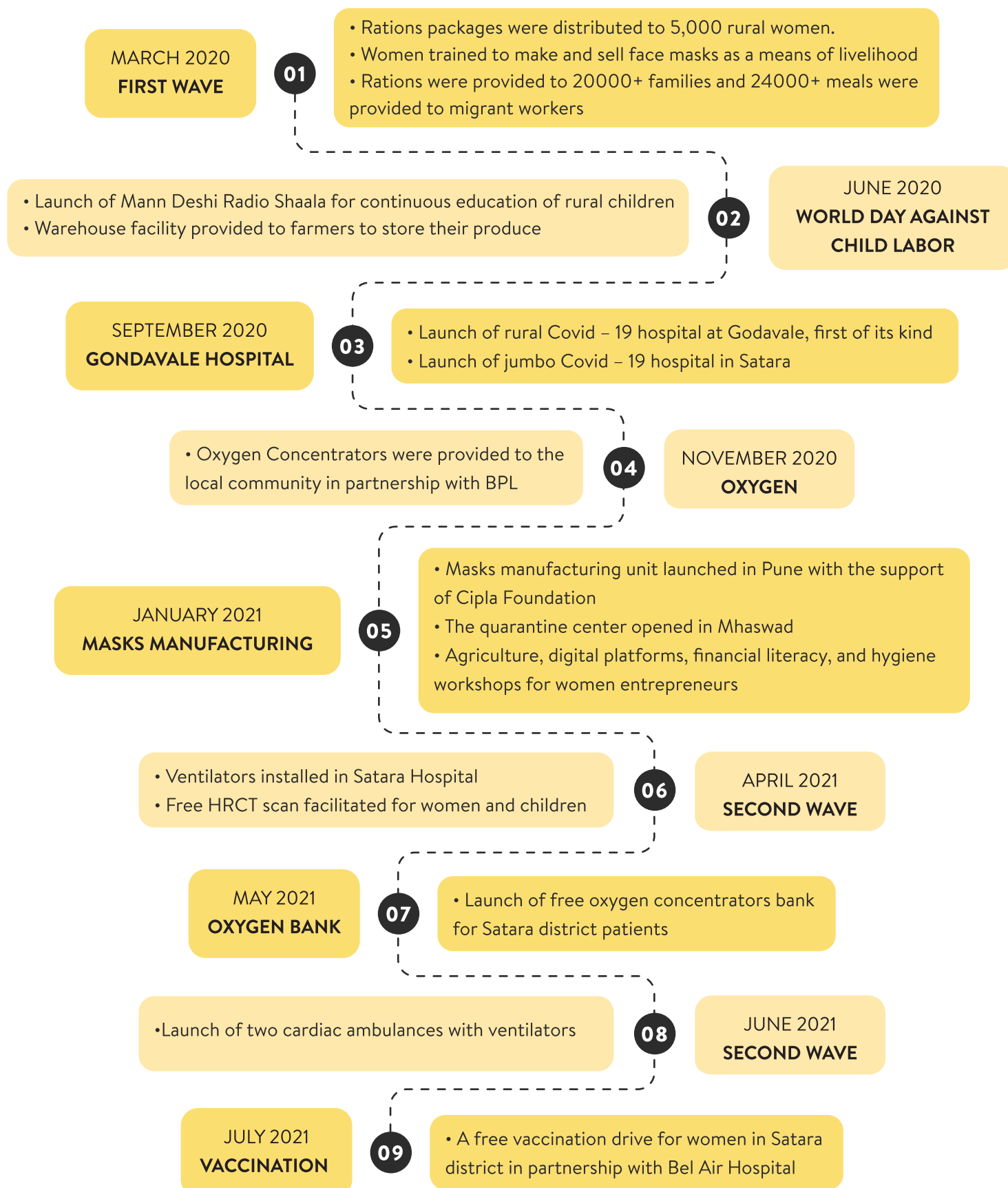


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RESILIENCE, RECOVERY AND BEYOND



As I sit to write this note, I want to take a moment to reflect upon how challenging the past two years have been. All of us have experienced innumerable emotions over the past two years - how even when we were asked to isolate ourselves, our desire to be with our loved ones had never been greater. People have lost jobs, children have lost important years of schooling, but one irreplaceable loss is that of any loved ones we may have lost. And while we talk of normalcy, we know for a fact that for good or for bad, life will never be the same again. So the only way forward, as I see it, is one where we put into action our learnings from the pandemic.

As you read our Annual Report 2020-21, Indian cities are experiencing what is being described as the “peak of the third wave”. And, I know it is only a matter of time before it reaches our villages. But having battled the first two waves, our communities are now no longer strangers to words like lockdown, quarantine and sanitisers. They are indeed better prepared and equipped to fight COVID19. So, with this Report, while I do want to share with you lessons of hope and resilience / resilience and recovery, I also want to take you beyond and share how we plan to utilize our learnings to build sustainable communities.

In remote areas such as Mhaswad, people’s challenges are different from those in cities. The challenges for Mann Deshi as an organisation are also very different because we are at the heart of the community. We are one of them - their problems are our problems, and all solutions must be worked out and implemented collectively. From the very beginning, our programmes have evolved to meet the emerging needs of the community. So when the pandemic first struck rural Satara, we adopted a collaborative approach to tackle the challenges. The challenges were unprecedented, but our community’s determination to fight back was stronger than ever. Our staff too never hesitated and stepped up to respond to the emergency.

When the pandemic reached our villages, we immediately responded with relief measures such as providing food packages to migrants, rations to families in the villages, and masks, sanitisers and PPE kits to frontline workers. We also helped our rural women entrepreneurs digitise their operations and provided immediate working capital to those whose businesses were affected due to the lockdown. Gradually, we sensed the need for some direct intervention. However, to begin with, this was not an easy conversation and decision, even within the team. Our expertise lies in working with women and farmers in finance, entrepreneurship and agriculture. When it comes to disaster relief, our experience is of running cattle camps in 2012 and 2019. But now we were deliberating about venturing into health. I was honestly doubtful whether we’d be able to cope with the needs and

demands of the sector. But our partners in the government were insistent that we step up because of our expertise in working with rural communities. We also received support from many quarters. When we reached out to our corporate partners and told them about our plans, they immediately responded affirmatively. This strengthened our belief that the technical expertise too would eventually come in, but we would need to take the first step first.

The community in Mann and Khatav talukas lacked access to quality COVID treatment. So, with the support from our partners at HSBC India and Cipla Foundation, and the Satara District Administration, we refurbished and began operating the Gondawale Khurd Rural Hospital (RH). During the second wave, we supported many public hospitals across Satara by providing them ventilators, and nutritious meals for their patients and staff. We also began operating an oxygen bank through which we directly supported patients and hospitals with oxygen concentrator machines free of cost. In the second half of 2021, we also vaccinated more than 25,000 rural women across Satara against COVID19. This was a mammoth task, but we knew that vaccination was key to protecting our people, especially our women, against upcoming waves. As some of our younger team members like to put it - together, we helped rural India breathe.



Today, Gondawale Khurd RH is considered a centre of quality COVID care in the Satara district and the state of Maharashtra. It is an excellent model of public-private partnership to provide healthcare services to the last mile populations. So while there are stories of hardships, there are also many of resilience. Across the Annual Report, you’ll read about many Mann Deshi women like Ranjana Kalshetti and Rupali Shinde, who overcame adversities and found opportunities amidst the challenges brought about by the pandemic. Our entrepreneur Ranjana went from making and training women over WhatsApp to make masks, to becoming in charge of Mann Deshi’s Mask Manufacturing Unit “SAANS” which produces and supplies unique, high-quality and affordable masks to people and corporates across India. “Digital Didi” Rupali Shinde’s story is a lesson in why we should not rest at digital banking alone, but go beyond it and give women knowledge of digital

finance and control over their finances. You'll also read about younger women like Shital Karande and Sangeeta Hipparkar who thrived against all odds, and are an inspiration to young girls to work towards achieving their goals uninhibitedly.

When the lockdown was first announced, it felt like everything came to a standstill. Everything, but agriculture. And while many of us have had the choice of working remotely, pandemic or no pandemic, our farmers are always toiling in their fields. For the past two years, we as a people have been utmost grateful to our farmers, for ensuring that despite the pandemic disrupting different supply chains, as a nation we didn't face scarcity of foodgrains. Our farmers are truly a force to be reckoned with. People are now beginning to see the purpose in agriculture, but it is also important to ensure that our farmers see profit in agriculture. As a step in this direction, last year we opened a



retail store in Mumbai, to give the farmers associated with Mann Deshi Kisan Producer Company access to urban markets. The pandemic made us all very conscious about being healthy and eating nutritious food, and people in Mumbai now have the opportunity to celebrate our farmers and eat farm-fresh food every day.

The pandemic also taught us that the healthcare sector is in need of immediate attention and leadership. So, going forward, based on the learnings and experiences of our COVID19 relief work, Mann Deshi is now venturing into healthcare services, for the sustainable development of our rural communities. Besides charting a roadmap to ensure the Gondawale Khurd RH is able to function efficiently even after the pandemic ends, we are in the final stages of opening our very own Diagnostic Centre where we'll provide essential medical services, such as a pathology lab, breast cancer screening and CT scanning to our community, especially our women. We are also working on a doorstep healthcare model, where we'll make available medical screening services to the last-mile population. Through all these projects, our focus will remain on patient-centred care ensuring our



patients retain their dignity, autonomy and comfort. The health of our people is our most precious resource, and we need to focus on creating healthier communities because if our people are not healthy, they will not prosper.

At Mann Deshi, we have always had the good fortune of receiving steady and solid support from our partners. In 2021, the World Economic Forum recognised Mann Deshi as one of India's Top 50 COVID-19 Last-Mile Responders. Even during COVID-19, there were many times when we faced a shortage of resources, but we were never short of support. This year we were also humbled by the incredible grant from Ms MacKenzie Scott, who chose Mann Deshi one of the few organisations from across the world to give to. We thank all our donors for their generosity, our partners in the government for their assistance, and all those who in so many ways have contributed to our mission. Thank you, for walking the extra mile for and with the last mile.

The last two years haven't been easy, but our people decided that they won't let that stop them. Every day, we have seen people pick themselves back up and move towards something they believe in. For all of us at Mann Deshi, it is and always has been our people's courage and confidence that motivates us to keep moving ahead and do better each day, for our women, our children and our farmers. Because on our road to recovery and the path beyond, the only way forward is, together.

CHETNA SINHA

Founder & Chairperson, Mann Deshi Foundation

PROGRAMS BY MANN DESHI



WOMEN'S BUSINESS SCHOOL

One of its kind where rural women get professional skill-based training, and business strategies and become capable of starting their own business.

This year, Mann Deshi has digitalized all of the training content so that women can have the training virtually as well.



THE CHAMBER OF COMMERCE

It is a comprehensive approach to promote the business and reach the next level towards a sustainable venture.



GOAT DOCTORS

Our para vet provides the compressive support system to nurture and sustain goat rearing – one of the important agriculture allied livelihoods in the region. A door-to-door service by our super strong para vet's from disease management to artificial insemination to market support.



FARM TO MARKET

To connect farmers with better markets, help them in marketing & branding – as a forward integration and as a backward integration, try to provide necessary guidance and training by reaching to their farms.



COMMUNITY RADIO: MANN DESHI TARANG VAHINI

A medium for the community to speak and perform their share of talent; it played an immensely important part in communication in our work in covid – 19 pandemic.



MANN DESHI CHAMPIONS

“Mens sana in corpore sano” is a famous Latin phrase that means a healthy mind resides in a healthy body. Mann Deshi Champions is an effort to find and nurture the rural sporting potential, empower rural young girls with soft skills to compete in the job market as well as excel in their lives.

ABOUT MANN DESHI

Our Vision is to empower women to make their own choices and to be celebrated as equal and valuable members of their families and communities.



Our mission is to empower women with the knowledge, skills, courage, access to market, and capital to become successful entrepreneurs with more control over their lives.



We have a goal to reach 1 million women by 2024.

SUCCESS STORIES



MANN DESHI'S BUSINESS SCHOOL FOR WOMEN

RANJANA KALSHETTI: AN ENTREPRENEUR WHO TURNED A CRISIS INTO AN OPPORTUNITY



Ranjana along with her husband and two children moved to Pune from Akkalkot, as a small town in the Solapur district of Maharashtra. Her husband started working as informal construction labor. It was tough for the family to maintain the expenses in City like Pune.

Ranjana decided to start tailoring and thus she started contributing to family income. Eventually, she came to know about the Mann

Deshi Foundation, where she got the training of three months and along with her venture, she also became a trainer to train women in making innovative tailoring products of Jutes, etc. She also employed 10 women for her venture. With increased confidence, earnings, and professional support from Mann Deshi, she started placing her products in various exhibitions such as Bhima Thadi Jatra. While expanding her venture, Ranjana also got financial support from Mann Deshi banks in terms of the revolving loan- a financial product designed to support small women entrepreneurs.

The larger break came when the Covid -19 pandemic hit. In the strict lockdown, and then onwards as well, there came the huge demand for masks. Ranjana, along with Mann Deshi's other entrepreneur, Rauplai Pawanikar, started producing masks at Mann Deshi's Pune unit. Initially, they trained women through Whatsapp on how to make masks, and eventually, Mann Deshi's own Mask unit was initiated. Maintaining the quality of product, marketing and supply was the crucial part. We got help from the Council of Scientific and Industrial Research, the Indian Institute of Chemical Technology (CSIR - IICT), and our generous partners HSBC and CIPLA Foundation. Thus, with the help of HSBC and the CIPLA Foundation, Mann Deshi started as SAANS unit (a type of four-layered face mask with

Ranjana in charge that would produce over 1.5 million masks in coming times. It is a textile unit where women get training in not only producing masks but making various innovative products such as block printing. The unit also produces commercial products such as aprons for corporates. This unit is under the Business Program of Mann Deshi's Pune branch.



This is how Ranjana went from being a student at a business school to starting and expanding her venture and becoming in charge of the SAANS unit.

OUTREACH

5,50,000
women through
**BUSINESS
SCHOOL**



1,20,000
women through
**CHAMBER OF
COMMERCE**

Thus, Mann Deshi's business school is not merely a vocational training institute but a comprehensive system where women can train and become entrepreneurs. The business school along with textile



training also provides training and support in catering, financial and digital literacy, and most importantly through our Deshi MBA program; women who have their ventures at places are supported to scale up and sustain their venture. Post pandemic, Mann Deshi has been digitizing all our training programs; so all women of Mann Deshi are getting in-person training and virtual support as well. Women get mentoring in business aspects such as digital marketing, packaging, branding, and digital financial transactions.

Mann Deshi has partnered with SWADESH, FICCI, CII and Genpact to deliver the services effectively. Mann

Deshi's courses are also certified by NSDC (National Skill Development Corporation). The entire approach is comprehensive in that Mann Deshi provides access to capital, capabilities, confidence, and courage. With the virtues of Hisaab, Hunnar, and Himmat, Mann Deshi's business school empowers women to live a dignified life. We also work in the Sangola region for 'National Rural Economic Transformation Project', a World Bank Group Initiative.

MANN DESHI'S GOAT DOCTORS



1,800+
GOATS
ARTIFICIALLY
INSEMINATED



2,50,000+
CHICKEN & GOATS
VACCINATED THROUGH OUR
GOAT DOCTORS PROGRAM

Goat rearing is one of the important and viable agriculture allied businesses in the region. Because of the lack of modern guidance and medical facilities, goat rearing has been less profitable for farmers. Mann Deshi's Para vet program is an innovative approach to overcome the difficulties that may arise in goat rearing. Sangeeta is one of the goat doctors of Mann Deshi from a team of 34. Despite studying only up to the 9th standard, she received formal training as a veterinary health professional for goats at Nimbkar Agricultural Research Institute (NARI). When she got married into a small village called Injbav, she used to work as informal labor at a workshop offered by National Rural Employment Guarantee Act. Her husband was having seasonal migrations to Mumbai to work as manual labor. She came to know about Mann Deshi when, one day, a bus from the mobile business school visited her village. She was attending work in the morning and was getting training in the afternoon. She joined the goat doctors program of Mann Deshi in 2015, although it wasn't easy in the beginning. Our goat doctors move from village to village to check 150 to 200 goats every day, they consult farmers on any illness goats and chickens might be having, performs artificial insemination, and vaccination. Sangeeta has now become an expert in her work and Mann Deshi is proud of her. Her life has been transformed with respect and dignity she gets from her work along with financial stability through which, now she also can look after the education of her daughters.



COMMUNITY RADIO

MANN DESHI TARANG VAHINI 90.4

It has been 14 years; the Mann Deshi Community Radio is a medium to the voices of the community in the region. When it started back in 2008, the broadcasting time was increased from 10 minutes to 10 hours in 2021. One of the major objectives of operating a community radio is to protect the indigenous culture and traditions by giving villagers a chance to perform, however with time, community radio has turned out to be effective in day to day lives of people. For example, it was instrumental during the Covid -19 pandemic to spread awareness, government notifications, online education for children, and broadcasting information of relief that was carried out by Mann Deshi to reach the needy. During the pandemic, we

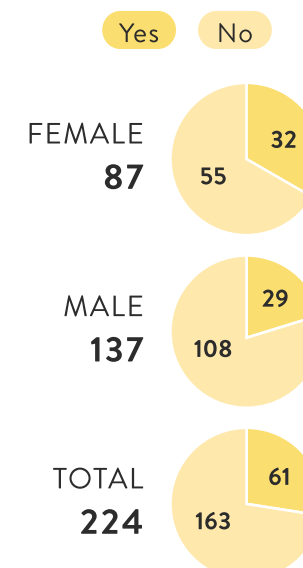


1,00,000+
through our
COMMUNITY RADIO
PROGRAM

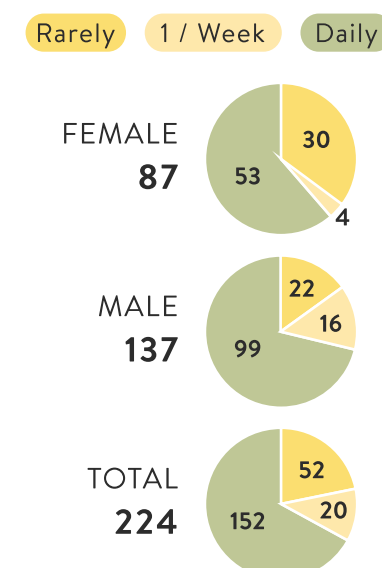


tied up with UNICEF to conduct "Radio Shala" an innovative approach to online schooling of rural children that was otherwise hampered because of the lockdown that was received very positively by the community in those grim times. It is with great pride that our RJ Sachin Menkudale got elected as a national vice president of the community radio organization of India.

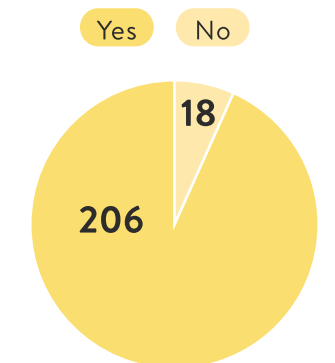
Have you participated in the Radio?



Have you often do you listen?



Have you received COVID information?



FARM TO MARKET

STORY OF A NEARLY MISS ONION CROP



1,500
women farmers
reached through our
FARM TO MARKET
PROGRAM

Last December, we received a call from one of our beneficiary farmers Mrs. Gaikwad from Hawaldarwadi Village, some 10 km from Mhaswad town. The farmer sounded worried because of an infection on her crop. Mann Deshi agronomist planned a visit to the village. When we visited the village we found most of the farmers were facing the unprecedented challenge of an unknown infection on the onion that was in the primary stage during the winter. Onion is one of the important cash crops and Hawaldar wadi being known for good quality and quantity of onions, this infection was obliging farmers to find the remedies which they tried to find however after many experiments of medicines and various techniques, they were unable to find the remedy for the infection.

The problem was prominent in the village. Farmers already contacted some experts but their solutions were not working. The crop was in danger despite good rains. Mann Deshi's agronomist conducted a meeting of farmers and then visited all the farms; it was a similar issue of a kind of fungus, the roots were getting rotten without any reason. After a close inspection, our team prescribed a combination of medicines followed by a couple of more visits in the subsequent week. It was a great relief for farmers when the infections were reduced and the crop was completely cured in the next two weeks.



01

Cold Storage: 25 M ton capacity for rural farmers – storage of Pomegranate, pulses, potato, etc.

02

Ware House: It is an important facility that allows farmers to earn through storing their produce and selling it at the appropriate time. This has led to storing 560 tons of maize and peanuts for this year.

03

Nursery: Plants of Moringa, Custard apple, Mangoes, Pomegranate, varieties of chilly, Eggplant, okra, etc. are nurtured under the supervision of expert agronomist and given to farmers.

04

Pulses Mill: This is another important intervention for value addition for the produce of farmers. Experts that are benefitting farmers by reducing traveling costs significantly are handling a large setup.

05

Kisan Store: This is the highlight of this year for the farm-to-market program. After waiting a long time for Covid -19 restrictions to get over, we have initiated a store of indigenous products of Mann in Chembur, Mumbai. In the first few months itself, it has been receiving tremendous response from Mumbaikars, and the products of the Mann region are being well praised.

YASHWANTRAO CHAVAN MAHARASHTRA OPEN UNIVERSITY (YCMOU)

FIGHT OF SHITAL TO SEEK THE RESPECT SHE DESERVED



Adversities can make people strong; Shital is an apt example of it. Shital Karande lives in Karande wadi, a small village in a drought-hit region. She lost her father when she was a child and her mother was mentally challenged; she had to marry at an early age and even became a mother of two children. Her husband, who had very little earnings, was having informal jobs. It was tough to look after family and children. Her husband left the village and went to Mumbai in search of work when she was pregnant. In the meantime, Shital came to know about the Yashwantrao Chavan

Open University Center at Mann Deshi, where she can get a formal education while looking into her family. She got admission but it wasn't easy to attend the classes with young children and no modes of transportation and communication as well. A year passed by but she didn't give up. When she came to attend the first exam, she was late because she had to walk in the hot sun holding her young child. Still, she was able to crack that exam. Next year brought another challenge; her husband wanted her to go with him to the city that would hamper her education. This time, Shital stayed determined and refused to go along. She passed the second year's exam with the same struggle. By the time she got into the last year of her graduation, her husband started realizing the efforts she had been putting in to get the education she wanted. He helped her to get to the classes and also bought her first mobile phone. Eventually, Shital graduated from the center and became the first woman in her village to become so. When fellow villagers noticed this, they felicitated her with great honor.

With a struggling childhood, early marriage, and children with difficult family life, she finally got the respect she deserved.



393
students admitted &
passed out this year

MANN DESHI CHAMPIONS

SANGEETA HIPPARKAR – NO DREAMS TOO FARAWAY



100+
athletes at the
INTERNATIONAL,
NATIONAL &
STATE LEVEL

Sangeeta is a student of Mann Deshi Champions Youth Development Center, at Atpadi. Recently she got selected in Mumbai Police, a dream career she always wanted to get into. A decent career in law enforcement positively transforms the life of a rural girl, giving her the power to make choices of her life and have more control over it.

When she joined the center, she was just a shy girl who was trying to understand what this center is all about. She was looking into law enforcement as a possible career option however she wasn't sure how to get it though she has a natural talent for it. She needed the right mindset, skills, and confidence to achieve her dream career.

She joined the Youth Development Center in 2019 where she started preparing for physical fitness training under the expert guidance of Mann Deshi's coaches. To prepare for written exams, along with other students, she started attending classes of academic experts and guest lecturers at the center; but most importantly the different and unique skill sets she kept on developing at Mann Deshi's center is of personality development and soft skills that would help her in later phases of selection. The center provides sports kits, shoes, breakfast to girls along with training in academics and physical fitness.



When she started training for physical fitness, she had never run in shoes and wasn't comfortable wearing shoes, so she could run barefoot and still used to get ahead of all the girls in her group. It was a natural talent that was just needed to nurture, which occurred at the center. She got her first sports shoes at the center along with many mock tests of written exams. When she appeared for the recruitment, she faced no particular challenge to get selected as she was already prepared for it. It is her hard work and dedication that got her into the Police and changed her life positively forever. Sangeeta, when talking to the next batch of girls at the center, explains how she got benefitted at the center and changed herself to not only get into the desired job but also have a dignified job. Mann Deshi is proud of Sangeeta and wishes her very best for a bright career.



GOVERNANCE

MANAGEMENT AND ADMINISTRATION

Mann Deshi Foundation is registered as a Public Charity Trust under the Bombay Public Trust Act 1950 (29 Act of Bombay 1950) at the Charity Commissioner's Office, Satara Division, Satara (Public Trust Register Book No. 4494). It is incorporated under section 21 of the Society Registration Act 1860, Registration Number Maharashtra/4523/Satara.

BOARD MEMBERS

NAME	DESIGNATION	AGE	GENDER	ADDRESS	OCCUPATION
CHETNA SINHA	PRESIDENT	63	FEMALE	A/P Mhaswad, Tal. Mann, Dist. Satara 415 509	Founder Chairperson Mann Deshi Foundation and Mann Deshi Mahila Bank
JAWAHAR DESHMANE	VICE - PRESIDENT	59	MALE	A/P Mhaswad, Tal. Mann, Dist. Satara 415 509	Businessman
REKHA KULKARNI	MANAGING TRUSTEE	50	FEMALE	A/P Gondavale Budruk, Tal. Mann, Dist. Satara 415 508	Banker
BALA SHAHA	MEMBER	56	FEMALE	201 Lavina CHS, Vishnu Nagar, Thane. Mumbai 602	General Physician
RUCHI LAI SANGOI	MEMBER	34	FEMALE	Society Bhavan, Narayan Joshi Cross Road No. 2, Post Office Lane. Kandivali (W) Mumbai 67	Nutritionist
VEENA AMBIKE	MEMBER	40	FEMALE	A/P Dhayari, Eohini B 301, DSK Vishwa, Pune.	General Physician
FALGUNI GADA	MEMBER	51	FEMALE	A23, Michel Apts, PK Road. Mulund (W) Mumbai 80	Architect

ATTENDANCE AT THE BOARD MEETINGS

SR NO.	DATE OF MEETING	MEMBERS PRESENT
1	22/04/20	4
2	26/05/20	5
3	19/06/20	5
4	24/07/20	7
5	25/08/20	6
6	10/09/20	5
7	12/09/2020 (AGM)	43
8	31/10/20	4
9	27/11/20	5
10	31/12/20	4
11	29/01/21	6
12	25/02/21	5
13	31/03/21	5

GENDER AND SALARY SLAB WISE EMPLOYEES

SLAB OF GROSS MONTHLY SALARY (IN RS.) PLUS BENEFITS PAID TO STAFF	MALE STAFF	FEMALE STAFF	TOTAL STAFF
< 5000	0	01	01
5001-10000	10	109	119
10001-25000	30	54	84
25001-50000	03	02	05
> 50000	02	01	03
TOTAL	45	167	212

NATURE OF APPOINTMENTS TOTAL- 212 | MALE -45 | FEMALE -167

GENDER AND SALARY SLAB WISE EMPLOYEES

TYPE OF PERSONNEL	NO. OF PERSONS	APPOINTMENT/ CONTRACT LETTERS
FULL TIME STAFF	184	APPOINTMENT
PART TIME STAFF	00	APPOINTMENT
CONTRACT STAFF	28	CONTRACT
VOLUNTEERS	00	NA
DAILY WAGE LABOUR	2	NA
CONSULTANTS	4	CONTRACT

FINANCIALS

AUDITORS REPORT

AUDITORS REPORT

[Under Bombay Public Trust Act.1950, Sec.33, 34,(2) Rule 19]

NAME OF THE PUBLIC TRUST :- **Mann Deshi Foundation, Mhaswad**
ADDRESS :- Tal: Mann Dist: Satara
Registration No. :- F/4494 Date: 27/3/96

AUDIT REPORT FOR THE YEAR ENDING :- **31st MARCH 2021.**

AUDIT REMARK

- | | | |
|---|---|-----|
| A) Whether books of accounts are maintained regularly and in accordance with the provision the Act and rules. | - | Yes |
| B) Whether receipts and disbursement are properly and correctly shown in the accounts. | - | Yes |
| C) Whether the cash balance and voucher in the custody of the manager or trustee on the date of the audit where in agreement with the accounts. | - | Yes |
| D) Whether all books, deeds accounts vouchers or other document or records required by the auditor were produced before him. | - | Yes |
| E) Whether the register of moveable and immovable properties is properly maintained the changes therein are communicated from time to time to the regional officer, and the defect and inaccuracies maintained in the previous audit report have been duly complied with? | - | Yes |
| F) Whether the manager or the Trustee or any other person required by the auditors to appear before him did so and furnished the necessary Information required by him. | - | Yes |
| G) Whether any property or funds of the trust were applied from any Object or purpose other than the objects or purpose of the trust. | - | No |
| H) Whether there are any accounts outstanding for more than one year and whether any amounts are written off during the year under the report. | - | No |
| I) Whether tenders were invited for repairs or construction involving expenditure exceeding Rs.5000/- | - | Yes |
| J) Whether and money of the public trust has been invested contrary to the provision of section 35. | - | No |
| K) Alienation's if any of the immovable property contrary to the provision of section 36 which have come to the notice of the auditor. | - | No |

30/11/2021
गदवे/आवक लिखा
वचनिक खास नोंदची दावा
अनुपस्थित नसल्याने दावा



- | | | |
|--|---|-----|
| L) All cases of irregular, illegal or improper expenditure or failure or omission to recover moneys or other property belonging to the public trust or of loss or waste of money of other property thereof and whether such expenditure, failure, omission loss or waste was caused in consequence of breach of trust of mis - application or any other misconduct on the part of the trustees or any other person while in the management of the trust. | - | No |
| M) Whether the budget has been filled in the form provided by the rule 15A. | - | Yes |
| N) Having regard to the provisions of the instrument of the Trust, we further observe as under! | | |
| a) Whether the maximum and minimum number of the trustees is maintained. | - | Yes |
| b) Whether the meetings are held regularly as provided such in instrument. | - | Yes |
| c) Whether the minute book of the proceedings of the meetings are maintained. | - | Yes |
| d) Whether any of trustees has any interest in the investment of the trust. | - | No |
| e) Whether any of the trustees is a debtor or creditor of the trust. | - | No |
| f) Whether the irregularities pointed out by the auditors in the accounts of the previous year have been duly complied with by the trustees during the period of audit | - | Yes |
| O) Any special matter, which the auditor may think fit or necessary to bring to the notice of the Deputy or Assistant Charity Commissioner. | - | No |

Place : Kolhapur

Date : 16/11/2021



Gadve & Associates
Chartered Accountants

(B. K. Gadve)
Proprietor

VDIN: 210 38546 AAAADY4179

SCHEDULE IX C

THE BOMBAY PUBLIC TRUST ACT, 1950

SCHEDULE VIII [VIDE RULE 17(1)]

SCHEDULE IX C

(Vide Rule 32)

Statement of income liable to contribution for the year ending 31/03/2021

Name of Public Trust: - Mann Deshi Foundation, Mhaswad, Tal:- Mann Dist:-Satara
Registration No :- F/4494 Date: 27/03/96

	Particulars	Amount	Amount	
		Rs.	Rs.	Ps.
	Income as shown in the income & Expenditure Account (Schedule IX)		165922569	61
	Income not chargeable to contribution under section 58 Rule 32 :-			
I	Donation received from other public trusts and Dharmadas			
II	Grants received from government and local Authorities			
III	Interest on sinking or Depreciation fund			
IV	Amount spent for the purpose of education & Relief of Poverty in Agree State Item (a) to (i) of Income & Expense A/C	145948895.44		
V	Amount spent for the purpose of medical relief	23788765.35		
VI	Amount spent for the purpose of veterinary treatment of animals:			
VII	Expenditure incurred from donation for relief distress caused by scarcity, draught, flood, fire or other natural calamity			
VIII	Deduction out of income from lands used for agricultural purpose			
	a) Land Revenue & Local Fund Cess			
	b) Rent Payable to superior landlord.			
	c) Cost of production, if lands are cultivated by trust:			
IX	Deduction out of income from lands used for non-agricultural purpose-			
	a) Assessment, Cesses & other Government or Municipal Taxes			
	b) Ground Rent payable to superior land lord			
	c) Insurance premium			
	d) Repairs at 10% of gross rent of building let out.			
	e) Cost of collection at 4 % of gross rent of building let out.			
X	Cost of collection of income or receipt from securities, stocks, etc. at 1% of such income			
XI	Deduction on account of repairs in respect from securities, not rented and yielding no income at 10% of the estimated gross annual rent.			
	Total Deduction		169737660	79
	Gross Annual Income Liable to contribution		0	0

Certified that while claiming deductions under the above schedule, we have not claimed any amount twice either wholly or partly, against any of the item mentioned in the schedule, which have the effect of double deduction.



Gadve & Associates
Chartered Accountants
(D. K. Gadve)
Proprietor

RECEIPTS AND PAYMENTS

MANN DESHI FOUNDATION

RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDING 31.03.2021

RECEIPTS	AMOUNT	AMOUNT	PAYMENTS	AMOUNT	AMOUNT
Op. Cash Balance	-		Project Expenditure		134,321,182.49
Op. Bank Balance	6,239,477.32	6,239,477.32	Administrative Expenditure		9,890,570.39
Voluntary Contributions	177,528,685.23		Property & Road Tax		501,553.00
Less: TDS	137,449.00	177,391,236.23	Fixed Assets		27,979,003.35
Project Receipts	4,279,095.29		FD Invested	57,442,577.00	
Less: TDS & O/s.	100,155.00	4,178,940.29	FD Interest Accrued & Reinvested	1,569,666.31	59,012,243.31
Membership Fees		430.00	Op. Liabilities Paid		1,644,229.00
FD Interest Received	1,720,028.06		Op. Creditors Paid		3,103,388.00
Less: TDS	154,412.68	1,565,615.38	Advances Repaid		500,000.00
FD Interest Received & Reinvested	1,672,766.32		Op. TDS Payable paid		345,533.00
Less: TDS	103,100.01	1,569,666.31	Staff Project & Other Advances		127,986.85
SB Interest Received (Domestic & FCRA)	641,259.00		NDSC Loan payment		1,470,909.00
Interest on IT Refund	47,918.16	689,177.16	Purchase Advances		1,335,933.00
Rent Received	600,000.00		Rental deposit		685,000.00
Less: TDS	46,250.00	553,750.00	Revolving - Seed Capital		8,200,000.00
Op. Debtors Received		72,950.00	GST Paid		107,168.90
Op. Advances & Advances Received		515,837.00			
FD Encashed		57,390,019.98			
Refund of Rental deposit	92,000.00				
Refund of Security deposit	515,000.00	607,000.00			
Revolving - Seed Capital		3,808,000.00			
Income Tax TDS Refund received		510,316.90			
GST Collections		207,830.72			
			Cl. Cash Balance		
			Cl. Bank Balance	6,075,547.00	6,075,547.00
		255300247.29			255300247.29



Gadve & Associates
Chartered Accountants
(D. K. Gadve)
Proprietor

INCOME AND EXPENDITURE

THE BOMBAY PUBLIC TRUST ACT, 1951
SCHEDULE IX [VIDE RULE 17 (1)]
Mann Deshi Foundation
Tal :- Mann Dist:- Satara
Registration No :- F/4494 Date:- 27/3/96
INCOME & EXPENDITURE AS ON 31 MARCH 2021

EXPENDITURE	Total	INCOME	Total
To Expenditure in respect of Properties		By Rent	600000.00
Bank Charges	28028.39	By Interest	4081971.54
NSDC Loan Interest	298691.83	On Securities	0.00
Rates, Taxes, cesses	501553.00	On Loans	0.00
Repairs and Maintenance		On Bank account	
Salaries		FCRA Bank Account Interest	352193.00
Insurance	1462972.00	Domestic Bank Account	289066.00
on A/c of Staff	957501.00	Interest on F.D - Domestic	1487276.38
on A/c of Property	505471.00	Interest on F.D - FCRA	1905518.00
		Interest on Income Tax Refund	47918.16
To Depreciation	14731197.00	By Dividend	
To Establishment Expenses	5132762.00	By Donations in cash or kind	156904162.28
To Remuneration to trustees			
To Remuneration to others	2778717.00		
(Administrative staff salary)			
To Legal Expenses	0.00		
To Audit Fees	876980.00		
To Contribution and Fees			
To Amount written off-		By Membership Fees	430.00
Bad Debts			
Loan Scholarships			
Irrecoverable rents			
Other Items			
To Miscellaneous expenses	42540.00	By Income from other sources	
To Depreciations		YCMOU Study Centre Fee (Adult Education Training Program)	194900.00
To Amounts transferred to Reserve or Specific funds		Other Income	2342974.88
To Expenditure on Objects of the trust -		Other fees & Receipts	
Religious -	NA	(Vocational Skill Training Fee Receipt)	170040.00
Educational -		By Sales Account (Masks, Craft & Handloom Items, and other)	1628090.91
- Women Empowerment	101984708.20		
- Sports Facility	3630548.22		
Medical Relief - Covid -19	23788765.35	By Deficit carried over to	3815091.18
Relief of Poverty-	3845831.00		
Other Charitable objects -	10634366.80	Balance Sheet	
Total	169737660.79	Total	169737660.79

Date: 16/11/2021
Place: Kolhapur

UDIN: 21038546AAAADY4179

As per our report of even date.

Gadve & Associates
Chartered Accountant

CA Dipak K Gadve
(Proprietor)
FRN : 102900W
Mem No : 038546



ABRIDGED BALANCE SHEET

THE BOMBAY PUBLIC TRUST ACT, 1951
SCHEDULE VIII [VIDE RULE 17 (1)]
Mann Deshi Foundation
Tal :- Mann Dist:- Satara
Registration No :- F/4494 Date:- 27/3/96
BALANCE SHEET AS ON 31 MARCH 2021

FUNDS & LIABILITIES	Total	PROPERTY & ASSETS	Total
Trusts Funds or Corpus		Immovable Property	
Corpus Fund	1300.00	Land at Mhaswad-	16111340.00
Reserve Funds	133998891.56	Building-Vocational training Centre, Ta	17864513.00
Land Revocation Reserve	4844981.00	Gym - Sport Program for Rural Children	2522849.84
General Reserve	129153910.56	Swimming Tank WIP - Sport Program	5449843.79
Earmarked Funds/Grants	73093441.52	Warehouse -	12124105.99
Revolving Grant for Rural	1000000.00		
Loans (Secured)	4411071.83	Electrical Equipment	
NSDC Loan		Electrical Equipment	896484.56
		Generator for Bus	2569.50
		Community Radio	667925.05
		Electrical Transformer	251285.00
		Generator Set	838264.00
		Furniture & Fixtures	
		Interior & Furniture	37515610.75
		Rack	220496.00
		Office Equipment	
Current Liabilities	10419913.47	Camera	142900.00
Duties & Taxes	190308.83	CCTV Camera	1199417.78
Sundry Creditors	6378784.64	Demo ATM Machine	1454507.00
Expenses Payable	185257.00	Fodder Cut Machine	126511.00
NSDC Loan Interest	65563.00	Gym Equipment	460742.00
Diwali Bonus Payable	3600000.00	LCD Projector & Screen	264968.90
		LG LED TV	274168.00
		Loud Speaker	30381.00
		Refrigerator	141548.00
		Sewing Machines	583079.44
		Soil Testing Machine	36702.00
		Sound Recorder	82722.00
		Tablets & Mobile Phones	360758.00
		Telephone	35671.00
		UPS Batteries	1214734.56
		Plant & machinery for Trust object	1738388.00
		Vehicles for Trust object purpose	
		Mobile Buses	22535176.36
		Cars	1142949.80
		Tanker for Water	228031.00
		Two Wheelers	220378.99
		JCB	192260.00
		Tractor & Trolley & Rotavator	746103.68
		Computers & Other Movable Asset for Trust object Purpose	
		Computers	2884464.88
		Printers	108662.16
		Laptops	548459.45
		Server	144683.74
		Investments/ Deposits	
		F.D - Against Revolving Grants	1275628.37
		FDs with HDFC Bank	54332737.82
		FDs with IDBI	6395603.79
		FDs with IDBI Mhaswad	13177442.62
		FDs with Tarang Vahini Bank	101696.83
		YCMOU Bank FDs	1130792.31
Income & Expenditure Account		Current Assets	
Balance as per last Balance Sheet	0.00	Security Deposits	1538400.00
Add: Current year Deficit as per Income and Expenditure Account	3815091.18	Sundry Debtors	1623521.40
		Stock	12903.83
		Loans & Advances	182956.88
		Project Advances - Revolving Seed Capital	5077000.00
		Income Tax - TDS	974107.23
		Cash & Bank Balances	
		a) Cash in Hand	0.00
		b) With Bank A / C	6075547.40
Total	222924618.38	Total	222924618.38

Date : 16/11/2021
Place : Kolhapur

UDIN: 21038546AAAADY4179

As per our report of even date.

Gadve & Associates
Chartered Accountant

CA Dipak K Gadve
(Proprietor)
FRN : 102900W
Mem No : 038546



INTERNAL & EXTERNAL AUDITORS

DIPAK GADVE

Chartered Accountant Auditor
Address: KGB & J Associates Chartered Accountants 103, 1st Floor,
Kalapataru Plaza, 1086/A 'E' Ward, Kolhapur 416 001

SACHIN G. AGARWAL

Chartered Accountant
Address: M/s DGABSS & Associates Chartered Accountants, Oce
no. 4, 3rd floor, Palak Heights, Kelkar Road, Narayan Peth. Pune 411030

LEGAL ADVISORS

ADVOCATE DV KUMBAR

Address: G-57 Rajdhani Towers, 1st floor Satara

ADVOCATE SUSHIL PATIL

Address: E-1, "Sadashiv", Royal Astonia,,Near New Palace, Kolhapur 416 003 Mob: 9822110087

BANKERS

State Bank of India

FCRA Cell,4th Floor, State Bank Of India,New Delhi Main Branch,11,Sansad Marg, New Delhi -110001

State Bank of India

Swastik Park, Sec 221, Kamothe, Gr Floor, Plot no 225, Navi Mumbai 410209

HDFC Bank Ltd (FCRA)

Kare Hotel, Dahiwadi Road, Vaduj, Dist.- Satara 415506

Bank of Maharashtra

Dhanjibhai Nemichand Shaha Trust Bldg, Main road, Mhaswad, Tal - Man,
Dist - Satara - 415509

Bank of India

Rajhans Plaza , Phaltan Chauk, Dahiwadi - 415508

IDBI Bank Ltd

Mhaswad: Main Road, Mhaswad, Tal- Man Dist- Satara 415509

Lonand: Shivaji Chowk, Pune Satara Road, Lonand - 415521.

Vaduj: Panchratna Karyalay, Pusegaon Road, Market Yard, Vaduj - 415506

Satara: 72/4, Raviwar Peth, IDBI Bank Bldg, Powai Naka, Satara - 415001

Pune: Mamasahab Deshpande Path, Sinhgad Road, Anandnagar, Pune - 411051

Hubli: Giriraj Annexe , Travellers Bunglow Road, Court Circle Hubli - 580029

Silvassa: Plot no -1, Amali, Silvassa Vapi Road, Silvassa, Dadra Nagar Haveli - 396230

Chiplun: Kanekar Building, Main Road , Chiplun, Ratnagiri - 415605

Ranand: H No.151, PD Beher Bldg, Ranand, Tal - Man, Dist - Satara - 415508

Sinnar: Devi Road, Opp. Ganapati Saw Mill, Tal. Sinnar, Maharashtra 422103

Nashik: Shop No. 3 to 5, Pratik Arcade Plot, Survey no 11A/1A/1B and

2A/2/1 and 2/2 Bytco, Nasik, Maharashtra 422101

Latur: At Barshi Road, Shivaji housing soc , Latur -433512

FUNDERS

DONATION DETAILS

ORGANISATIONAL FUNDERS

- Accenture Solutions Private Limited
- Apax Foundation / Apax Partners India Advisers Private Limited
- Azim Premji Philanthropic Initiatives
 - Capri Foundation
 - Cipla Foundation
- Centre For Social Behaviour
- Common Wealth Learning
- Commonwealth Educational Media Centre For Asia
- Community Radio Association
 - Dow Chemical Pvt Ltd
 - Edelgive Foundation
 - Friends Of Mann Deshi
 - Give 2 Asia
- Deutsche Gesellschaft Für Internationale Zusammenarbeit (Giz) Gmbh
 - God My Silent Partner
- Great Eastern Csr Foundation

- Hong Kong And Shanghai Banking Corporation Limited.
- Hindustan Unilever Ltd
- Indusind Bank Limited
 - Kalpataru Trust
- Mastercard-impact Fund
- Madha Welfare Foundation
- Mid Vally Health Care Centre
 - Oracle (Caf)
 - Rbl Bank Ltd
- RYTHM Foundation
 - Shree Brihad Bhartiya Samaj
- Solairdirect Projects India Pvt Ltd
 - Unicef
- Give 2 Asia - Upwork Foundation Initiative
- Walmart India Technical And Consulting Services Pvt Ltd
- Young Presidents Organization Mumbai
 - Youth Business International

INDIVIDUAL FUNDERS

- Give Foundation
- Godrej Agrovet Ltd
- Abhilash Chatterjee
 - Amit Wagh
 - Anant Johari
- Gautam Ravi Narayan
 - Janhavi Daware
 - Jasmeet Wadhwa
- Sangita Sachin Agrawal
 - Sanjiv Khan
 - Suyesh Gusien





Mann Deshi[®]
Foundation

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